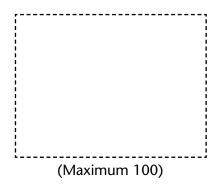
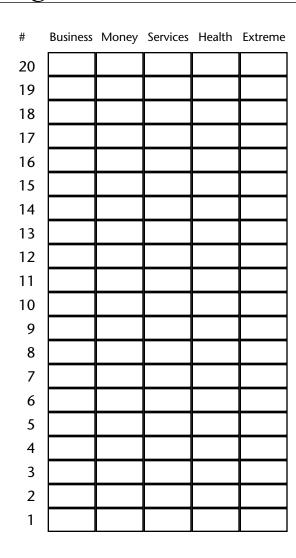
#### Total Score



#### Progress Chart



# Team 100<sup>TM</sup> List

**VERSION 1.4 7/96** 

Helping clients get the results they need requires a team effort by the Coach and other professionals.

The Team 100™ List works like a dance card: You select the 100 other professionals who you want on your team. With the right players, here's what can happen:

- Your clients have access to a strong network.
- You can tap into high-expertise immediately
- Most problems or needs can be solved fast
- Referrals start flowing among team members

Team 100<sup>™</sup> is synergy at its best.

How to Play

- 1. Decide to get a full team within 1 year.
- 2. Fill in the team members you now know.
- 3. Start networking to fill in the other slots.
- 4. Pass around blank forms to associates.
- 5. Get yourself on other's Team 100™ lists.

Developed by the Staff, Trainers and Participants of

# COACH UNIVERSITY Dedicated to the Model of Networking.

#### Biz & Work

Running a business, managing a career, finding work that you enjoy all come easier when you have experts and models to guide and inspire you.

✓ ! SPECIALIST	✓ ! SPECIALIST
O O 1. New Business Specialist	O O 11. Business Coach
Name:	Name:
Phone:	Phone:
O O 2. Career Consultant/Planner	O O 12. Career Corporate Coach
Name:	Name:
Phone:	Phone:
O O 3. Graphic Artist	O O 13. Executive Coach
Name:	Name:
Phone:	Phone:
O O 4. Printer/Copy Place	O O 14. Business Diagnostic Coach
Name:	Name:
Phone:	Phone:
O O 5. Turnaround Biz Expert	O O 15. Marketing Coach
Name:	Name:
Phone:	Phone:
O O 6. Corporate Trainer	O O 16. Professional Writer
Name:	Name:
Phone:	Phone:
O O 7. Professional Networker	O O 17. Computer Consultant
Name:	Name:
Phone:	Phone:
O O 8. Internet Marketing Expert	O O 18. Hard Disk Crash Recoverer
Name:	Name:
Phone:	Phone:
O O 9. Web Presence Provider	O O 19. Software Consultant
Name:	Name:
Phone:	Phone:
O O 10. Enroller/Personal Marketer	O O 20. Headhunter
Name:	Name:
Phone:	Phone:

## Money & Legal

✓! SPECIALIST	✓ ! SPECIALIST
O O 21. Attorney - Small Business	O O 31. Venture Capitalist
Name:	Name:
Phone:	Phone:
O O 22. Attorney - Real Estate	O O 32. Stockbroker
Name:	Name:
Phone:	Phone:
O O 23. Attorney - Tax	O O 33. CPA
Name:	Name:
Phone:	Phone:
O O 24. Attorney - International	O 34. Insurance - Life/Health/Disability
Name:	Name:
Phone:	Phone:
O O 25. Attorney - Estate	O O 35. Insurance - Liability
Name:	Name:
Phone:	Phone:
O O 26. Attorney - Copyright/Trademark	O O 36. Insurance - Home/Auto
Name:	Name:
Phone:	Phone:
O O 27. Attorney - Criminal	O O 37. Bookkeeping/Bill Paying Service
Name:	Name:
Phone:	Phone:
O O 28. Financial Planner	O O 38. Grant Writer
Name:	Name:
Phone:	Phone:
O O 29. Banker	O O 39. Property Manager
Name:	Name:
Phone:	Phone:
O O 30. Realtor	O O 40. Money Manager
Name:	Name:
Phone:	Phone:

#### Services

✓ ! SPECIALIST	✓ ! SPECIALIST
O O 41.	O O 51.
Name:	Name:
Phone:	Phone:
O O 42.	O O 52.
Name:	Name:
Phone:	Phone:
O O 43.	O O 53.
Name:	Name:
Phone:	Phone:
O O 44.	O O 54.
Name:	Name:
Phone:	Phone:
O O 45.	O O 55.
Name:	Name:
Phone:	Phone:
O O 46.	O O 56.
Name:	Name:
Phone:	Phone:
O O 47.	O O 57.
Name:	Name:
Phone:	Phone:
O O 48.	O O 58.
Name:	Name:
Phone:	Phone:
O O 49.	O O 59.
Name:	Name:
Phone:	Phone:
O O 50.	O O 60.
Name:	Name:
Phone:	Phone:

# Health

✓ ! SPECIALIST	✓ ! SPECIALIST
O O 61.	O O 71.
Name:	Name:
Phone:	Phone:
O O 62.	O O 72.
Name:	Name:
Phone:	Phone:
O O 63.	O O 73.
Name:	Name:
Phone:	Phone:
O O 64.	O O 74.
Name:	Name:
Phone:	Phone:
O O 65.	O O 75.
Name:	Name:
Phone:	Phone:
O O 66.	O O 76.
Name:	Name:
Phone:	Phone:
O O 67.	O O 77.
Name:	Name:
Phone:	Phone:
O O 68.	O O 78.
Name:	Name:
Phone:	Phone:
O O 69.	O O 79.
Name:	Name:
Phone:	Phone:
O O 70.	O O 80.
Name:	Name:
Phone:	Phone:

### Extreme

✓! SPECIALIST	✓ ! SPECIALIST
O O 81.	O O 91.
Name:	Name:
Phone:	Phone:
O O 82.	O O 92.
Name:	Name:
Phone:	Phone:
O O 83.	O O 93.
Name:	Name:
Phone:	Phone:
O O 84.	O O 94.
Name:	Name:
Phone:	Phone:
O O 85.	O O 95.
Name:	Name:
Phone:	Phone:
O O 86.	O O 96.
Name:	Name:
Phone:	Phone:
O O 87.	O O 97.
Name:	Name:
Phone:	Phone:
O O 88.	O O 98.
Name:	Name:
Phone:	Phone:
O O 89.	O O 99.
Name:	Name:
Phone:	Phone:
O O 90.	O O 100.
Name:	Name:
Phone:	Phone: